

---

**CALIFORNIA VENDORS  
POLICY COMMITTEE  
(CVPC)**

**Meeting Minutes  
August 18, 2005**

---

---

## CALIFORNIA VENDORS POLICY COMMITTEE

Location: Department of Rehabilitation in Sacramento, California

Meeting commenced at 9:30 am, Thursday, August 18, 2005.

### ROLL CALL

Chair Rompal called the meeting to order at 9:30 am. He gave a brief overview of the agenda and the guests scheduled to present during the meeting. He began the meeting by taking a roll call. The meeting is in compliance with November 1995 Motion 95.212 disclosure requirements for delegates.

There were **ten (10) delegates** in attendance, which satisfied the requirements of a Quorum.

#### Delegates in Attendance:

District	Delegate	Location
District 1	Tom Evans	Agnews Developmental Center and USPS Main Processing Center in San Jose.
District 2	Joe Murphy	Turlock Roadside Rest Area, Vending Machine Facility.
District 3	Paul Patche	Carol Miller Justice Center, 301 Bicentennial Way, Sacramento.
District 4	Frank Rompal, Jr.	East End Project, Sacramento Restaurant/Cafeteria Interim: Ventura County Government Center.
District 5	Michael Hatch	Corcoran State Prison
District 6	Jeana Martin-Hanlon	California State Prison, Lancaster (Vending Machines and Personnel Cafeteria)
District 7	Al Barnes	LA County Superior Courthouse

---

		Interim: Pasadena Superior Court
District 8	Naresh Balani	Norwalk Superior Court in Norwalk (Snack Bar) and Metropolitan State Hospital (Vending Machines)
District 9	Max Duarte	California State Prison for Men in Chino, California Interim: California State Prison for Women in Chino, CA
District 10	David Hanlon	Dave's Snack Bar in Spawar (San Diego)
<b>Absent</b>		
District 1	Russell Kishida	Resigned from the CVPC <b><i>District represented by Tom Evans.</i></b>

## INTRODUCTION OF STAFF

**John Westbrook** – BEP Program Manager

**Stephen Miller** – Assistant Program Manager

**Dennis Scott** – Newly hired BEP architect. He gave a brief overview of pending projects and locations that are currently being developed in the program. He is currently redesigning a BEP location, the Monterey Courthouse in Salinas, which could potentially be a great location for a vendor.

**Clint Vigen** – Mr. Vigen has been attending selection committees on behalf of Jeff Garcia. John Westbrook remarked that he would be a great addition to the BEP team.

**Janis Friesen** - CVPC Executive Secretary

## INTRODUCTION OF GUESTS

---

Each guest introduced themselves and their locations:

**Roy Harmon** - vendor operating Alisio Creek Road Side Rest Area.

**Andrew Brown** – new BEP Licensee

**Michael Sebring** – new BEP Licensee

**Sandy Balani** – new BEP Licensee

**Arthur Culbert**– vendor recently awarded the BEP location at the DOR.

**Frank Maestas** – vendor at the Water Resource Building

**Ricardo Green** – vendor operating the Solano State Prison for Men location in Vacaville, California.

**Nicole Smith** - contractor taking the CVPC Meeting Minutes.

## **MINUTES – Recommended Action**

**Approve the minutes of the CVPC meeting held on May 19, 2005.  
Responses to CVPC Motions of May 19, 2005**

---

**MOTION 2005.031.** Moved that the committee accept the minutes of the May 19, 2005 California Vendors Policy Committee meeting as corrected (Ms. Cecchettini as identified in reference to S732, should be Mrs. Harmon) and the Responses to the motions for the May 19, 2005 distributed

Moved: Delegate Patche  
Seconded: Delegate Martin-Hanlon  
Vote: Passed Unanimously.

---

***(See Section 1 – Motions from the May 19<sup>th</sup> Meeting with DOR Responses)***

## **EXECUTIVE OFFICERS REPORTS**

**Report of the Chair**

---

Chair Rompal gave a summary of what was discussed in the Executive Committee meeting with DOR Director Campisi and BEP Program Manager John Westbrook.

**Obesity Initiative:**

A major topic of discussion was the Obesity Initiative and its effect on the BEP program. This was discussed at length under the “Executive Committee Report” section of the meeting.

**BEP Retirement Plan:**

\$15,000 was encumbered for a contact to pay for legal expenses from the vendor retirement fund. It was reiterated that the CVPC needs to be informed of and approve any expenditures taken from the retirement fund. One solution was implementing the Retirement Committee comprised of qualified BEP vendors to oversee the fund and DOR staff, both selected by the Director. This issue will be further researched by the Vendor Benefit subcommittee (headed by Delegate Barnes), suggest recommendations and open discussion on how to implement this board at the next CVPC meeting.

**BEP Set Aside Fund:**

All repairs are currently being matched with federal funds. The DOR has changed the process in repairing and replacing equipment. The BEP is currently developing a budget with all costs being closely monitored and analyzed. It was also suggested that the program would need to get a longer “life” out of equipment.

Past due accounts are becoming an issue. The DOR will be actively pursuing all past due funds from vendors.

**Update on BEP Regulations:**

The BEP Regulations are currently in the DOR Legal Department. The sections pertaining to operating locations on Department of Defense sites and the role of teaming partners are the first to be reviewed. The Legal Department should have these sections reviewed and completed in the next 90 day as committed by Catherine Brown.

**Report of the Vice Chair**

**BEP Training Class**

There has been a concern regarding the training class and the number of incoming applicants versus the limited number of available

---

seats. In recent years, the program has become increasingly competitive where there have been more qualified applicants than open seats in the class. The CVPC wanted to propose that the BEP increase the number of seats for the upcoming training class giving more opportunities to qualified applicants to get into the program.

## **Report of the Secretary-Treasurer**

Delegate Patche reported that the CVPC account situation has been resolved. He is an authorized signer on the account. The account balance was \$7,018.25. On check was written to Hostmysite.com in the amount of \$163.35 for the new CVPC website now online. The ending balance is \$6854.90.

## **EXECUTIVE COMMITTEE REPORT**

The CVPC Executive Committee, comprised of Chair Rompal, Vice Chair Murphy, and Secretary/Treasurer Patche, met with Director Campisi and John Westbrook to discuss matters concerning the BEP program and vendors. A major topic of discussion was the Obesity Initiative; it is an initiative that is a large part of the Governor's agenda to fight the obesity epidemic, an effort to promote healthier food alternatives, and create a healthier work environment for state employees.

Chair Rompal remarked that goal of the Health and Human Services (HHS) is to present the program to the CVPC and gave a high level overview of the Obesity Initiative. The Department's objective is to gain support from the BEP program and vendors and become partners in the fight against the obesity epidemic. The representatives from HHS are developing partnerships with those who are interested and have the capabilities to promote healthier food options. They are staying away from "mandating" or "requiring" vendors to offer a certain percentage of healthy alternative foods. Without understanding the nature of the vendors' business or the actual reality of the consumer demand for healthy food items, mandates could be potentially harmful financially to a vendor's business. The program is open to all to participate. HHS wanted to spend some time with the CVPC and help vendors to recognize that there is an additional revenue stream for their business. There are customers who specifically look for and buy healthier food items.

---

Chair Rompal expressed that there is some confusion about what is considered nutritional (i.e. diet sodas did not meet the nutritional guidelines). Delegate Hatch noted the need to have nutritional guidelines that is updated regularly, a list of foods/products that meet the nutritional guidelines and a list of vendors or suppliers that supply these food items. If HHS is seeking a high support and participation rate in the program, he suggested that vendors would need the necessary support tools.

John Westbrook added that the Obesity Initiative is a top priority for the DOR. All of the BECs will be fully trained on the new Obesity Act and on the impact it will have on the BEP program. They will also be able to promote and educate BEP vendors; it will be another way to help gather support and participation for the initiative.

Delegate Murphy suggested vendors take advantage of the marketing campaigns that will occur in the upcoming months to promote the program. By offering healthier food items and menus, vendors not only will show their support but also may capture an additional customer base that will be responding to the marketing campaigns and promotions. He added that this might be a great opportunity for vendors and their businesses. Chair Rompal added that the marketplace is becoming increasingly competitive and if a vendor wants his or her business to grow, they must be aware of and adjust to the changing eating habits of the consumer.

Director Campisi introduced the executive staff from HHS, Joe Munso and Eileen Cubanski, Assistant Secretary. Anita Jones described her role in creating a healthier dining experience for diners.

Mr. Munso gave a brief introduction into the HHS's goal of developing partnerships throughout the state, with both public and private corporations in an effort to make the public aware of this growing epidemic. This special HHS taskforce is opening dialogues with various groups challenging them to come up with creative ways to introduce healthier food options and to promote a healthy lifestyle and workplace. This taskforce is gathering success stories to promote the program to the public. HHS understands that this program will need to be advantageous for all involved. The Governor will be holding a summit in mid-September and will challenge groups from both the public and private sector to bring solutions and commitments to this growing problem.

---

The state will also re-implement the Wellness Coordinators or Committees at various state sites. These coordinators will be responsible for coordinating different healthy lifestyle programs to state employees.

Director Campisi read the DOR's Strategic Plan and communicated the DOR's role and responsibilities in support of the Obesity Initiative.

Some of the key actions plans are described as follows and will be implemented immediately:

- Work with the BEP Training to develop and modify some of the existing training modules to include the Obesity Initiative program.
- Expanding upon the current permit process to include healthier choice foods. This strategy will affect locations where the DOR has to negotiate a permit (i.e., new locations, change of vendor, or locations being developed). There have been slight revisions made to Attachment C to encourage vendors to offer healthier food choices.
- Re-implement and strengthen partnership with the Wellness Coordinator to promote healthy programs for employees to participate in and to create a healthier work environment.
- Vendors need a listing of available products that meet the nutritional guidelines. A listing of companies and vendors that supply these products would be very helpful and would make it easier for vendors to order supplies.
- The DOR will contact NAMA and Integrated Health Care and develop a partnership and share ideas of how to support this initiative.
- The DOR will create an open communication line to other State Departments to share best practices.

These are some of the proposed items that the DOR will initiate and support. Director Campisi continued to give a high level overview of the DOR's role in the campaign against obesity. There has been some discussion on utilizing a unique marketing brand help distinguish those vendors participating in this program.

The DOR currently does not anticipate adding additional staff. Director Campisi commented that the key to making this program a

---

success is consistency and working smarter. All DOR staff members, including BEPs will be trained on the Obesity Initiative.

Delegate Hatch remarked that it would be extremely helpful if vendors had a standard menu. Often the decision of what is healthy and not healthy is left in the hands of the vendors. Delegate Martin-Hanlon reiterated that it should be a top priority with the DOR to educate vendors on why supporting this initiative is important. Delegate Barnes suggested that he has seen an increase in sales and a demand for healthier menu items, such as turkey burgers, tuna, fruit bowls, etc. He has trained his staff on creative food presentations and continues to experiment with colors, ingredients and flavors.

Delegate Hanlon requested that the various state departments support the vendors at BEP locations by strictly monitoring employee bake sales, fundraisers, etc. He also added that it would be beneficial if vendors and/or the BEP program could advertise in state buildings by using poster. It would be a constant reminder to employees that the BEP vendor on site participates and supports the Obesity Initiative.

Andrew Brown also concluded that when promoting any program the key is consistent and repeated marketing and advertising campaigns to create consumer awareness and demand. The HHS confirmed that there is a marketing plan which includes commercial messages via radio and television to the public, a dedicated webpage to find updated information and resources, wellness coordinators at state locations, on-site training for state employees, posters, etc. Ricardo Green mentioned that part of the marketing efforts should also focus on exercise or physical activity as a vital component to controlling obesity.

All the delegates agree that vendors will need support tools and a forum to share best practices, ideas, and new products with other vendors.

Anita Jones, MPH, gave a presentation regarding her work with over 200+ restaurants throughout Southern California. She helped develop the "Healthy Dining" program where she consults with restaurants and researches their menu. She looks at different recipes with the intention to adjusting, exchanging or eliminating

---

some of the ingredients to reduce calories and lower fat and sodium. She co wrote the “**Healthy Dining in LA Restaurant Guide**” and the website [www.healthydiningfinder.com](http://www.healthydiningfinder.com) which helps “diners to easily identify healthful choices at restaurants nationwide”. Her organization is encouraging restaurants to get involved and start offering healthy alternative menu items because there is a consumer base that is looking specifically for healthier food choices. Her team provides consultation services and packages to restaurants and has extended her services to BEP vendors.

## **EXECUTIVE SECRETARY’S REPORT— Janis Friesen**

Janis Friesen reported on the following items:

- **CVPC Website.** Mrs. Friesen has started building the CVPC website. It will be dedicated to providing vendors with CVPC delegate contact information, including email links to their delegates, new facility announcements, useful resources, CVPC minutes and motions, pending legislation and other information pertinent to vendor businesses. The website is currently under development. The start-up cost for the website was \$163; the funds are paid out of the CVPC Convention Fund Account.
- **Open CVPC Delegate Seat.** Russell Kishida who represented District 1 resigned from the CVPC. The position will be filled during the regular election.
- **New Deputy Director.** Mrs. Friesen announced that there is a new Deputy Director for the Division of Special Services for the Visual and Hearing Impaired. His name is Anthony Candela.
- **Exit Reports.** Mrs. Friesen asked the delegates to begin thinking about their exit reports as the 2004-2005 CVPC term comes to an end. The exit reports are a helpful way to update the next subcommittee chair on any pending items the subcommittee may have been working on during the last term.

**Action Item:** Mrs. Friesen will look into adding a section on the CVPC website indicating the winners of BEP locations. She will also try and place an updated vendor listing on the website. The listing will contain the vendor’s name, location/facility, and the primary facility’s phone number. John Westbrook will continue to keep Mrs.

---

Friesen updated on any demographic changes with active BEP vendors.

## **COMMITTEE REPORTS**

### **GRIEVANCE—Delegate Kishida**

#### **A. Report on Pending Grievances**

Tom Evans, alternate for Delegate Kishida, reported that there were no new grievances filed since the last meeting. John Westbrook added that he did recently receive a “letter of concern” that he will address.

### **BUDGET AND FINANCE—Delegate Patche**

#### **A. Status report on BEP Budget information**

This section was addressed earlier in the meeting.

John Westbrook will give Delegate Patche all the necessary reports for further review by the Budget and Finance subcommittee.

### **STANDARDS AND PROCEDURES— Delegate Hatch**

#### **A. Review of election procedures**

#### **B. Status of BEP Regulations**

#### **C. Recommendation for determining which CVPC District multi site facilities are represented by.**

Delegate Hatch assumed the role of subcommittee chair at the last CVPC meeting. He is learning more about the pending items and projects the subcommittee was working on and will deliver a full report at the CVPC meeting.

### **TRAINING/UPWARD MOBILITY—Delegate Murphy**

Delegate Murphy expressed his concerns about the exit process for new graduates from the BEP training program. He wanted to establish a process where new trainees that successfully completed the training program would be given an exit interview and be able to offer valuable feedback on the training program. Information from the exit interviews would give the BEP and CVPC an opportunity to improve the training program, if necessary.

---

---

**(This motion in accordance with the Bylaws required a 2/3 vote to be heard) (Vote to hear the motion carried unanimously.)**

**MOTION 2005.032.** CVPC desires to have well-trained and motivated new licensed vendors. To that end CVPC feels that exit interviews are required in order to improve the training. CVPC would like these exit interviews to cover the Trainer, the overall quality of the training program and suggestions for improving the program. The Training/Upward Mobility Subcommittee would like to interview all graduating students of the training program and then report the results back to CVPC who can then determine then what course of action should be taken.

Moved that CVPC be allowed to conduct exit interviews by the Training and Upward Mobility Subcommittee with graduating students.

Moved: Delegate Murphy  
Seconded: Delegate Barnes  
Abstain: Delegate Hatch  
Vote: Motion Passed

---

## **VENDOR BENEFITS AND REVENUE ENHANCEMENTS— Delegate Barnes**

Delegate Barnes has had some difficulty contacting the new person handling vendor benefits and insurances. No subcommittee meeting was held. Mr. Westbrook announced that Jeff Dierks is the new contact that handles the different insurance options for BEP vendors. Delegate Barnes will give more details and a status report on the issues below at the next CVPC meeting. Mr. Westbrook will extend the invite to Mr. Dierks to come to the next CVPC meeting as an introduction and to hear vendor concerns and questions about their insurance benefits.

- A. Recommendation on Liability Insurance for Vendor initiated contracts**
- B. Change in deductible fund for BEP Property & Crime Insurance**  
No report given.

---

## **QUALITY LOCATION DEVELOPMENT—Delegate Rompal**

### **A. Status Report on SRRA**

#### **1. Priorities 1, 2 & 3**

John Westbrook reported that funds have been allocated to develop roadside rest areas throughout California. He remarked that these locations would be great opportunities for vendors to pursue with an anticipated “good volume”. Mr. Miller will give more details on specific locations at the next CVPC meeting.

Mr. Westbrook and Mr. Miller have been meeting with Caltrans every quarter to keep abreast of any new developments and/or setbacks. Mr. Westbrook noted that the BEP would not be spending trust fund money for roadside rest areas developments.

### **B. Status report on federal prison facilities**

Mr. Westbrook reported that there is a small potential in developing some federal prisons this year if some of the obstacles can be overcome. In federal prisons, he noted that inmates have access to vending machines. There still exist some resistance and misinterpretation of contract terms and some of the prisons still want a percentage of the commissions earned from the vending machines. Mr. Westbrook remarked that the BEP still remain in some tough negotiations with the federal prisons. Some of the federal prisons that have been visited are Lompac, Susanville, Victorville, and Terminal Island.

### **C. Status report on California Youth Authority facilities**

Mr. Westbrook noted that there have been no activity or pending development efforts with the CYA facilities. The BEP is not actively pursuing these facilities in the near future. The CYA system is spread out with each facility almost independently operated. There are major obstacles that the BEP program will have to understand before beginning negotiations.

## **LEGISLATION—Delegate Rompal**

---

**A. SB 522 – State property: vending machines**

SB 522 “would require each vendor that operates or maintains a vending machine on designated state property to satisfy the requirement that at least 50% of the food and beverages offered in the vending machines meets accepted nutrition guidelines, as defined, and to provide to users, upon request, information about the nutritional of food and beverages offered in the vending machine and procedures for requesting a change in vending machine offerings.”

As of 5/26/05, SB 522 has been “placed on inactive file on request of Senator Torlakson.” Senator Torlakson removed the legislation to allow agencies to work together and with the vendors of the BEP program, with the goal of providing healthier food alternatives in vending machines. He would like to avoid legislation or mandating certain percentages, which could have a direct financial effect on vendor businesses.

**B. SB 468 – State highways: safety roadside rest areas.**

This SB 468 has been reactivated. This bill will allow private sector companies to develop roadside rest areas and place commercial establishments on the property such as Mrs. Field’s Cookies, Starbuck’s Coffee, and Toby’s.

Janis Friesen announced that the bill is in its second reading since 8/15/05. Some delegates in the meeting wanted to know why the DOR has not taken a position on this issue, especially a bill that if passed, will directly affect the BEP program and its vendors.

**C. S. 732 – Federal highways: Interstate Oasis Program.**

It has been placed on the calendar and is currently being held in the committee. Mrs. Friesen stated that there would be no action on the bill until after Labor Day.

**PUBLIC RELATIONS AND CONVENTION—Delegate Hanlon**

Delegate Hanlon expressed his gratitude and appreciation to the team who lobbied against SB468 and wanted to honor them on behalf of the CVPC for their work and dedication.

---

---

**(This motion in accordance with the Bylaws required a 2/3 vote to be heard) (Vote to hear the motion carried unanimously.)**

**MOTION 2005.033.** We would like to request that CVPC grant authority to present wall plaques to three NATSO Representatives, as well as to Dan Kysor at CCB, who have repeatedly helped in recent months to fight legislation regarding SB468, as well as lobby against a "privatization of Roadside Rests" section of the recently passed S732 Federal Highways Act.

Regarding SB 468, they have personally lobbied against this bill, as well as obtained lobbying efforts from the oil lobbyists. They have helped us distribute the booklet entitled "Fueling American Prosperity-How Rest Area Commercialization Will Devastate the Economic Contributions of Interstate Business" as well. Their efforts were paramount in helping the BEP and CVPC should recognize their efforts by presenting them with wall plaques.

The wall plaques should read as follows:  
2005 California Vendors Policy Committee  
Presented To: Pat Marchant-NATSO  
(Linda Van Arsdale)-NATSO  
(Mindy Long)-NATSO  
(Dan Kysor)-CCB

In appreciation of your extraordinary vigilance and actions for upholding the priority of the Business Enterprise Program in the State of California Roadside Rest Areas.

Moved: Delegate Hanlon  
Seconded: Delegate Martin-Hanlon  
Vote: Passed Unanimously

---

---

**MOTION 2005.033.** Re-read with Friendly Amendment. Moved that CVPC present wall plaques to three NATSO Representatives, as well as to Dan Kysor at CCB, who have repeatedly helped in recent months to fight legislation regarding SB468, as well as lobby against a "privatization of Roadside Rests" section of the recently passed S732 Federal Highways Act.

---

Regarding SB 468, they have personally lobbied against this bill, as well as obtained lobbying efforts from the oil lobbyists. They have helped us distribute the booklet entitled "Fueling American Prosperity-How Rest Area Commercialization Will Devastate the Economic Contributions of Interstate Business" as well. Their efforts were paramount in helping the BEP and CVPC should recognize their efforts by presenting them with wall plaques.

The wall plaques should read as follows:  
2005 California Vendors Policy Committee  
Presented To: Pat Marchant-NATSO  
(Linda Van Arsdale)-NATSO  
(Mindy Long)-NATSO  
(Dan Kysor)-CCB

In appreciation of your extraordinary vigilance and actions for upholding the priority of the Business Enterprise Program in the State of California Roadside Rest Areas.

Moved: Delegate Murphy  
Seconded: Delegate Duarte  
Vote: Passed Unanimously

---

---

**A. Status report on 2005 CVPC Educational Conference**

No report.

**B. Status report on CVPC web site**

The CVPC was discussed in detail earlier in the meeting under the "**Executive Secretary's Report**" given by Janis Friesen. The website is still under construction.

**Action Item:** Chair Rompal will write a letter to all BEP vendors regarding the launch of the new CVPC website.

## **DEPARTMENT REPORTS**

### **Financial Report**

### **Legislation/Regulations Report**

The financial and legislation/regulations reports are detailed in the Program Manager's newsletter that is distributed to all vendors.

---

Up to June 2005, the total amount of commissions received was **\$539,766.48**. The amount disbursed to vendors was **\$87,382.48**. **\$467,357.71** has been deposited in the retirement fund. (**See Section 2 – Accumulative Vending Machine Commissions Report (7/04-6/05)**).

## **Program Manager's Report**

### **Personal and Staffing Issues.**

John Westbrook reported that there is office assistant position open in the Los Angeles office that will be filled. There is a new BEC in Los Angeles, Tim Cole who was previously a BEP vendor. Les Willis has left and that position will be filled.

The exams for BEC positions will be held in January 2006. The exams will be held in both Northern and Southern California in order to obtain a sufficient pool of candidates.

Clint Vigen has quickly begun to take on his new role and may assume some of the responsibilities of Jeff Garcia, touring facilities and attending selection committees.

### **Pending Projects:**

The military partnering facility won by Ron Long in Southern California will begin October 2005.

The Serv Safe training will occur during the last week of September in locations, which includes Fresno, Los Angeles, San Diego, Sacramento, and San Francisco. After successfully completing the training, the participant will receive their Food Safety Certification. The letters for this training has been mailed out to vendors. Certification renewal is required every 3 years. A vendor can bring employees. The costs are \$95 for members/\$145 for non-members. The costs include the scan-tran and book.

The BEP program is currently working on the following projects and development of various locations:

- Fresno Federal Court building
- Merced Court in Salinas

- 
- Spawars – Point Loma – 9/1/05
  - Mission Valley State Building in San Diego
  - Department of Mental Health Facility – vending machine contact.
  - Gold River – vending machine kiosk
  - FTB – almost completed. Building population is expected to be approximately 4500 people.

## **DISTRICT REPORTS**

**District 1 – Tom** Linker was awarded the prestigious military “Phillip A. Conley Award” from the Monterey Presidio military base.

**District 2** – No report.

**District 3** – Delegate Patche reported that there is a new vendor in his territory that won a facility. Vending machine repairs and the slow response times are still issues with vendors. He has recommended that vendors document each incident and report these issues to their BEC.

**District 4 – Chair** Rompal reported there was a concern regarding interim locations and the length of time a vendor has an interim location. Some vendors have had an interim location for years. He also noticed that facility announcements have not been accurate especially the financial / potential earnings information. George Garcia won a new location and is very enthusiastic about starting and managing it.

**District 5** – Delegate Hatch reported that Bill Place who currently operates vending machines at a roadside rest area is planning to retire this year. The announcement for this facility has already gone out to BEP vendors.

**District 6** – Delegate Martin-Hanlon reported that Naresh Balani will be operating the Santa Clarita post office located in her district. There have been no major issues reported. There is a vendor that she is mentoring on building and improving his BEP location.

---

**District 7** – Delegate Barnes reported that there is a new BEC in the Los Angeles office, Tim Cole. He also acquired a new location at the state building located in Los Angeles on August 29<sup>th</sup>.

**District 8** – Delegate Balani reported he will be operating a new facility, the Santa Clarita post office on August 29<sup>th</sup>. He reported that the newly available location, California Institution for Women in Chino would be combined with the Lanterman Hospital in Pomona.

**District 9** – Delegate Duarte announced that he has already started managing the California State Prison for Men in Chino.

**District 10** – Delegate Hanlon mentioned that there are 29 vendors who have not paid medical bills and may run the risk of being dropped from the medical plan. Non-payment can affect their spouses and/or employee's medical coverage.

Ron Long was awarded and will be managing a new military location in October 2005.

## **NEW BUSINESS**

A representative from WonderPizza gave a presentation on their company and the automated pizzas vending kiosks they provide. These vending machines can produce a 9" inch pizza in less than 2 minutes for approximately \$6.00. The cost of the machine is \$18,000 with a potential to earn 60% in profits.

Peter McDermott manages the West Coast division of WonderPizza and can be reached at 916-759-7028 or via [pmcdermott@tremagna.com](mailto:pmcdermott@tremagna.com). He will be in contact with John Westbrook to continue the conversation on future opportunities for vendors.

## **OPEN FORUM**

John Westbrook clarified the interim facility process. The BEP has a list of vendors who are interested in managing an interim facility. When an interim location is available, vendors on the list are

---

contacted. A vendor is assigned an interim facility for 6 months, which can be extended indefinitely by the Program Manager. A vendor interested to be placed on the list for interim locations must contact their BEC.

## **ADJOURNMENT**

Chair Rompal commented that the next meeting would be scheduled during the first week of December 2005.

---

**MOTION 2005.034.** Moved to adjourn at 4:04 p.m.

Moved: Delegate Patche  
Seconded: Delegate Barnes  
Vote: Passed Unanimously

---

---

# **SECTION 1**

## ***Motions from the May 19<sup>th</sup> Meeting With DOR Responses***

---

---

---

## **SECTION 2**

### ***Accumulative Vending Machine Commission Report (7/04-6/05)***

---